



NASSAU HEALTH CARE CORPORATION
NASSAU UNIVERSITY MEDICAL CENTER
2201 Hempstead Turnpike
East Meadow, New York 11554
(516) 572-0123

Q & A

NUMC Formal Sealed Bid Proposal # MC98-08042-5365

Laboratory Courier Service

See RFI responses below in red:

1. Do all pickups originate from NUMC, 2201 Hempstead Turnpike, East Meadow, NY 11554?
 - **No. The header on page 48 indicates it could be either way (To/From or From/To)**
2. About how many unscheduled pickups per day (or month or year) should be expected within Nassau County Mon.-Friday from/to NUMC? Same information, please for Saturday and Sunday? Pls provide based on actual experience or estimate. We recognize this can vary from year to year.
 - **Less than 12 a year. Unscheduled pick up are just for an emergency, occasionally, we need to drop off specimens or pick up reagents.**
3. If possible are you further able to share a number breakdown by each of the six medical locations on page 47 as well as any others based on history or estimate?
 - **No estimates/number breakdown can be given for these 6 locations. These are just examples of possible pickup/drop off locations.**
4. For AHPECF, how many scheduled pickups Monday-Friday, 3 x a day or more? Are we correct only 2 x a day on Saturday?
 - **Yes**
5. How many same day blood drives per year?
 - **We only do 1 blood drive site per day of scheduled drive, no more than 24 drives a year.**
6. How many same day blood drives two day or more?
 - **None**
7. Are blood drives held six (6) or seven (7) days a week or only Monday-Friday?
 - **Usually between Monday to Saturday only**
8. Do you need the blood drive truck driver on a daily basis?
 - **No**
9. If you have more than one truck, are there overlap days when you need more than one driver?
 - **Only have one truck**
10. Does the NHCC truck come fully fueled and ready?
 - **Yes**



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11. How many hours in a day is the average or typical blood drive?
 - **Average of 8 hours**
12. How much time would you recommend we allow for setup and cleanup at a donor site?
 - **1 hour for set up and 1 hour for clean up**
13. Pls clarify an apparent discrepancy in the specifications and pricing sheet. Page 46 defines service coverage 7days/wk. to various locations within Nassau County, Suffolk County, Staten Island and New York City for both medical supplies and equipment movement specialist and for laboratory specimen courier service. Page 47 refers only to stat pickups at Nassau County locations.
 - **Page 47 are only sample locations as stated, bid form revised.**
14. Page 48 pricing (1) lists only various locations within Nassau and W. Suffolk (please define W. Suffolk in your answer)) but does not request pricing for the other coverage locations (eastern or balance of Suffolk County, Staten Island and New York City) which are to be serviced.
 - **Bid form revised.**
15. Further, page 48, has no price space for pickup of medical supplies and equipment movement specialist (from/to) any location. Naturally it would be helpful if you could share about how many pickups and deliveries of this nature might be expected monthly or annually, based on actual experience or estimate.
 - **Stat pick up estimate is no more than 20 a year.**
16. Who is the incumbent supplier of courier services? How long have they been serving NHCC? Is performance satisfactory? Are they eligible to bid?
 - **National Lab express;**
 - **Last contract was for 5 years**
 - **Yes, they are eligible to bid.**
17. About how much was spent for laboratory courier services last year (calendar or fiscal)?
 - **Approx. 110K/yr**
18. What is your timing for award?
 - **9/1/2022**
19. When will you want service to start under MC98-08042-5365?
 - **10/1/2022**
20. What rates are you currently paying for laboratory courier services under your current contract?
 - **Annual spend is \$110k**



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21. Including optional two-month extension when does your current contract expire?
 - 10/1/2022
22. Is there an SDVOB Utilization Plan form to be submitted in advance of award?
 - No
23. Is there anything with specifics regarding the times of the day for pick ups, route information, how many pick ups per day per facility, how many pick ups per facility
 - Yes, see page 48, under pick up time (except for STAT Pick up which could be anytime and as indicated when time varies)
24. Also how many personnel needed for the blood drive, size and type of truck etc
 - 1 driver
 - 1 assistant
 - Box Truck - DODGE RAM 5500 ST/SLT
25. Regarding page 47 item#2 Blood Donor Drives – Can we get a clarification for the ‘man-power’ required for ‘set-up’ and ‘clean-up?’
 - Manpower required: 1 driver & 1 assistant, both will help each other in set up and clean up.